



Abstract

Customer Profile



Company Yonghui Superstores

Industry Retail

Country China

Website www.yonghui.com.cn

Solution

Virtualization +
Centerm Cloud Clients

Deployment Scale

300 Units



Case Study

YONGHUI Superstore

YONGHUI superstore has greatly improved OA efficiency and reduced its operation & maintenance costs by 40% with Centerm cloud terminals and the virtualization solution.

Customer Comments

"In the past, due to limited network bandwidth resource between stores and headquarter, the access of store stuffs to the headquarter system is very slow, which had always been a difficulty in our operation & maintenance of the desktop devices. After deployment of the virtualization solution for our company by Centerm, the problem of low accessing speed is solved and the work load of store device maintenance is greatly reduced with Centerm Cloud terminals."

-- Penghui Wang

Desktop Virtualization Project Manager of YONGHUI Superstore

Introduction

Founded in 1998, Yong hui supermarket is one of the top 500 enterprises in China, winning "China well-known trademark" praise, and Shanghai main board listed (stock code: 601933). YONGHUI is one of the first batch distribution enterprises in mainland China who brings fresh agricultural products into modern supermarket. It has developed into to a big group enterprise with retail as its mainstay, modern agriculture and the food industry as two wings, supported by modern logistics and based on the industrial development.

YONGHUI has developed more than 360 large and medium-sized supermarkets in 17 provinces & cities all over China with operating area of more than 3 million square meters, ranking No. 13 in 2012 China top 100 chain enterprises.

Challenge

Along with its fast and stable business development year by year throughout the country, YONGHUI supermarket was facing more and more problems in follow aspects:

- High costs for update, upgrade and maintenance of IT system
- Large work load for IT stuffs to process the deployments, maintenance of the application system
- Bad user experience in remote Access
- Risk in data transmission safety

Solution & Benefits

After analysis of the application demands of YONGHUI superstores, Centerm offers YONGHUI a desktop cloud solution based on Xenapp. In this solution, the agent of CONGOU (retail system) which store users need to access is centrally deployed in the data center and released to the store users all over the country. With this mode, YONGHUI IT stuffs are able to complete the deployment of the new application system and the upgrade of the original system, really realizing centralized configurations and management. And at the same time, with the secure access of the system ensured, they can provide effective remote technical support and service.

Through Xenapp remote access, the remote client can seamlessly, safely and fastly access enterprise critical applications, reducing bandwidth utilization, improving accessing efficiency and user experience. With the application system and data centralized in the data center, the data security is effectively raised and the operating & maintenance efficiency are greatly improved.